

Message Text

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67

ACTION H-03

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FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 9063

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AMCONSUL POZNAN

UNCLAS WARSAW 2767

E.O. 11652: N/A

TAGS: BEXP, OVIP (DERWINSKI, EDWARD J.),

R

SUBJECT: CODEL DERWINSKI

REF: STATE 092886

FOR USIA-IEE

1. SUGGESTED DRAFT REMARKS FOR CONGRESSMAN DERWINSKI
AT AMERICAN DAY RECEPTION THE POZNAN INTERNATIONAL TECHNICAL
FAIR-USATECH-POZNAN 74.

2. BEGIN REMARKS:

MR. AMBASSADOR, MR. MINISTER, LADIES AND GENTLEMEN:

IT IS A GREAT PLEASURE FOR ME TO BE HERE TODAY TO
PARTICIPATE WITH YOU IN AMERICAN DAY AT THE UNITED
STATES PAVILION--USATECH-POZNAN 74--AT THE POZNAN
INTERNATIONAL TECHNICAL FAIR. I WAS PERSONALLY PLEASED
TO ACCEPT THE INVITATION OF PRESIDENT NIXON TO REPRESENT
HIM ON THIS OCCASION FOR A NUMBER OF REASONS. FIRST,
AS AN AMERICAN CONGRESSMAN DEEPLY CONCERNED WITH THE
INTERESTS OF THE UNITED STATES IN INTERNATIONAL
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TRADE, I HAVE NOTED WITH PLEASURE THE IMPRESSIVE

ACHIEVEMENTS OF THE PAST YEAR IN POLISH-AMERICAN TRADE. THE FACT THAT OUR OVERALL MUTUAL TRADE HAS MORE THAN DOUBLED IS AN ELOQUENT PROOF OF THE COMMITMENT OF AMERICAN BUSINESSMEN AND OF POLISH ECONOMIC AND BUSINESS DECISION-MAKERS.

3. SECONDLY: I HAVE FOLLOWED WITH INTEREST THE STEPS TOWARD NORMALIZATION OF OUR BUSINESS AND TRADING RELATIONSHIPS. THE FACT THAT FIVE AMERICAN FIRMS HAVE OPENED THEIR OFFICES IN POLAND THIS PAST YEAR IS A MARK OF THAT NORMALIZATION, AND I AM TOLD THAT OTHER FIRMS HAVE PLANS TO OPEN OFFICES IN THE NEAR FUTURE. I KNOW THAT THE MEETINGS OF THE JOINT U.S.-POLISH TRADE COMMISSION HAVE PRODUCED MANY PRACTICAL STEPS FACILITATING THE TRANSACTION OF BUSINESS BETWEEN OUR TWO COUNTRIES.

4. NEXT I WOULD LIKE TO NOTE THE ATMOSPHERE IN WHICH THESE ADVANCES HAVE TAKEN PLACE. AMERICANS HAVE LONG PRIDED THEMSELVES ON BEING A PRAGMATIC PEOPLE, LARGELY AS A RESULT OF THE CHALLENGES WE MET IN BUILDING OUR NATION. AS AN AMERICAN OF POLISH DESCENT, PROUD OF MY ETHNIC HERITAGE, I FEEL SAFE IN STATING HERE THAT POLES ARE ALSO A VERY PRAGMATIC PEOPLE. IT IS WITH GREAT PLEASURE THAT I AM ABLE TO OBSERVE THE PROGRESS WE ARE MAKING IN OUR TRADE RELATIONSHIPS.

5. PRESIDENT NIXON HAS SAID, "INTERNATIONAL TRADE IS AN IMPORTANT ELEMENT IN BUILDING THE INFRASTRUCTURE OF WORLD PEACE". IN THIS SPIRIT, ALL OF THE AMERICAN BUSINESSMEN AND THE COMPANIES THEY REPRESENT ARE JOINED HERE TODAY AT THIS IMPORTANT TRADE OFFERING --USATECH POZNAN 74. ON BEHALF OF PRESIDENT NIXON, I AM HAPPY TO BE ABLE TO WELCOME YOU TO AMERICAN DAY IN THE U.S. PAVILION.

THANK YOU. END REMARKS.

6. PLEASE FORWARD SUGGESTIONS OR CHANGES SO THAT
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POLISH TRANSLATION MAY BE UNDERTAKEN FOR EARLY TRANSMITTAL TO CONGRESSMAN DERWINSKI.
DAVIES

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